

International Jugglers' Association
Festival Profit & Loss
January through December 2010

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
Festival Income	
Package Plans	
Adult Early	23,681.00
Adult Medium	10,305.00
Adult at Fest	4,403.00
Youth Early	4,023.00
Youth Group	3,083.00
Youth Medium	1,253.00
Youth at Fest	657.00
Total Package Plans	<u>47,405.00</u>
Ticket Sales	
COS	2,325.00
Ind Champ	2,245.00
Taste of Vaudeville	1,320.00
Juniors Champ Tix	960.00
Total Ticket Sales	<u>6,850.00</u>
Gym Admission	
Adult	
Adult 1 day	2,065.00
Adult 3 day	420.00
Adult 2 day	280.00
Adult 5 day	70.00
Total Adult	<u>2,835.00</u>
Youth	
Youth 1 day	225.00
Youth 3 day	150.00
Total Youth	<u>375.00</u>
Total Gym Admission	3,210.00
Champs Entry Fees	1,740.00
Special Workshop	1,650.00
Vendor Space	1,650.00
Merch	1,346.00
Spectator Pass	833.00
Festival Income - Other	25.00
Total Festival Income	<u>64,709.00</u>
Donations	
Festival	3,117.49
Total Donations	<u>3,117.49</u>
Total Income	<u>67,826.49</u>
Gross Profit	67,826.49

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	<u>TOTAL</u>
Expense	
Festival Expenses	
Travel	9,868.91
Awards	7,995.87
Facility	7,815.91
Housing	5,718.56
Professional Services	4,500.00
Merchandise	3,002.22
Shipping	1,616.00
Printing	1,424.75
Food	1,414.80
Insurance	627.00
Postage	566.56
Office Supplies	353.25
Bank Charges	263.77
Miscellaneous	223.70
Total Festival Expenses	<u>45,391.30</u>
Bank Charges	
Paypal	1,027.36
Credit Card	149.74
Bank of America	1.44
Total Bank Charges	<u>1,178.54</u>
Total Expense	<u>46,569.84</u>
Net Ordinary Income	<u>21,256.65</u>
Net Income	<u><u>21,256.65</u></u>