

**International Jugglers' Association
P & L for Festival - 2017 Cedar Rapids, IA**

Festival Income:

Package Plans		
Adult - Early	\$	9,102
Adult -Other	\$	73,591
Adult at Fest	\$	25,919
Youth Group	\$	2,277
Total Package Plans	\$	110,889
On -site tickets	\$	21,135
Festival Income - Other	\$	185
Festival Donations -General	\$	1,100
Donations - Award Fund	\$	3,095
Donations - Awesomeness	\$	4,000
Donations - Renegade	\$	1,500
iiWii Funding	\$	25,000
Grants Received	\$	6,000
Total Other	\$	40,880
Total Festival Income	\$	172,904

Festival Expenses:

Awards	\$	15,556
Bank Charges/Fees		
Equipment A/V	\$	540
Facility Staff	\$	7,641
Facility - General	\$	17,539
Festival Director	\$	7,000
Food	\$	50,956
Housing	\$	7,008
Insurance	\$	2,129
Marketing	\$	466
Merchandise	\$	3,679
Miscellaneous	\$	3,885
Office Supplies	\$	1,016
Performers, MC's, etc.	\$	12,220
Postage	\$	1,534
Printing	\$	454
Travel	\$	759

Total Festival Expenses \$ 132,383

Festival Income	\$	40,520
Less: Bonus	\$	(6,000)
Net Festival Income	\$	<u><u>34,520</u></u>

Bonus Calculation:	
Festival Income	\$ 40,520
Less: Threshold for bonus	(10,000)
Net for calculation	\$ 30,520
Bonus at 20%	\$ 6,104.1